## MORE THAN A CONSTRUCTION COMPANY,

# Building For The Future



COMMERCIAL • EDUCATIONAL • HOUSING MUNICIPAL/INDUSTRIAL • HEALTH/MEDICAL HISTORIC RESTORATIONS

VIKINGCONSTRUCTION.NET

## From Concept to Ribbon Cutting

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Trust and Quality Every Step of the Way





Established in 1991, Viking Construction is a family business with roots stretching back nearly a century.



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As a family-owned business, Viking Construction knows the value and importance of dedication, loyalty, and commitment – to our clients, our staff, our talented craftsmen, and to each other.



#### Our Family

Our family-oriented work culture is purposefully challenging, safe, enthusiastic and fun. That is why so many employees have stayed with us throughout their careers. In an industry with incredibly high turnover, we enjoy longevity from our experienced team.

#### Our Team

Our team includes the best engineers, craftsmen, workers, project managers, and superintendents who each bring extensive experience in the construction industry, job safety, and in the "Viking Way."

#### **Our Clients**

Our clients appreciate how we "build relationships and deliver construction excellence." Through communication and careful, hands-on management, we become trusted partners in bringing a shared vision to completion – walking side-by-side with clients through every phase of every project. Eighty percent of our projects are initiated by returning customers.

Viking Construction has consistently operated under sound financial management, meeting short-term obligations and planning for a very long future. We also have a substantial bonding capacity. This is our responsibility and we take it seriously.

Founded in 1991



## **Serving Clients**

As general contractors and construction managers, Viking has built countless structures that shape the communities where we live. Our values have guided us in all we do through each phase of construction:

#### Concept

The initial idea or vision for a construction project.

#### Collaboration

The refinement of plans that set the project in motion.

#### Construction

Done by our best people and with our in-depth resources.

#### Completion

When detailed finish work and craftsmanship are finalized, and the client's vision is realized.

Safety is always top-of-mind at Viking, which is why we conduct regular safety seminars and site checks, and we post our safety manual online for anyone to view. We have earned the Safety Training and Evaluation Process (STEP) Award from the Connecticut chapter of the Associated Builders and Contractors each year since 2007. Viking's consistent project management process includes closely tracking deadlines and budgets, maintaining a safe work environment and delivering quality through each project.



We use state-of-the-art equipment, phones, Internet, on-site cameras and, most importantly, face-to-face visits to keep clients informed. From our president down to our managers, we are personally involved and ready to discuss your project anytime (we call it "Mom and Pop" service).

We also enjoy taking a progressive and innovative approach to doing things better. We regularly research and analyze new products, techniques, efficiencies, and solutions so that we can make meaningful recommendations to our clients. Anthony Gaglio Sr. has an involved and hands-on leadership style which contributes to the success of every project. With nearly 40 years of experience and in-depth knowledge of all types of construction projects, he is a trusted and reliable partner to our clients.

More than half of Viking's projects come from existing clients. To us, this is the best endorsement we could ever receive.





Over 50 percent of Viking's projects come from existing clients. This is an endorsement that makes us immensely proud.



## **The Right Tools and The Right Team**



Viking Construction's in-house team of craftsmen and skilled workers perform most aspects of the construction process – so we can ensure quality performance and provide accurate estimations, alternative construction methods and value engineering. Viking's loyal team is our greatest asset, and their longevity speaks volumes. 2021 marks our 30th anniversary, and we salute the 5 employees who have 20+ years with us.



As a shop that self-performs most work, our team includes laborers, masons, rough and finish carpenters, heavy equipment operators, steel workers, drywall specialists and plumbers. This is rare in the construction industry – but we wouldn't have it any other way.

Viking maintains a fleet of hightech GPS-controlled excavating and earth-moving equipment, so our experienced engineers, superintendents and workers are able to safely install utilities within very deep foundations, across rivers, beneath buildings, and even around active sewage zones. We embrace the use of technology and utilize automated equipment when applicable to improve our efficiency.

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This approach is the only way we know how to keep projects on budget and on schedule – every time.



# **Giving Back**

Viking Construction supports our community by sponsoring local events and causes, volunteering with non-profit organizations and offering financial support to dozens of associations.

Over the years, this has included local little league teams, animal shelters, libraries, senior centers, Thanksgiving Day turkey drives (founded by a Viking employee) and golf tournaments. We also are actively involved in the Inspirica organization to end homelessness, the Domestic Violence Crisis Center, ElderHouse Adult Day Care, Foundations in Education, and Habitat for Humanity. Viking is dedicated to elevating the construction industry within Connecticut by serving as active members of the Construction Institute and the Connecticut Chapter of Associated Builders and Contractors. We also have earned a "Top Places to Work" designation from the Hartford Business Journal and have received recognition as a top family-owned business by the Fairfield County Business Journal and Hartford Business Journal.





### "Never settle for mediocrity."

Founded in 1991 on this seemingly simple – yet surprisingly complex – credo, Viking Construction has built our reputation through superior customer service and by upholding the highest standards in all we do.

Every Viking Construction project is thoughtfully executed by motivated employees. The result? Exceptional work and satisfied clients.

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